



Solicitation 2018-006

Citrus County Services

Responses to Written Questions

August 1, 2018

- Q1. The RFP describes a complete system of care. What are the core services that are required to be provided under this RFP? What services can be coordinated, facilitated, linked and/or referred, but not directly provided, under this RFP?
- A1. Core services include access to a full range of mental health and substance abuse services including acute care services for adults and children (CSU and Detox), assessment, case management residential treatment, outpatient individual and group, medication assisted treatment, medical services, drop-in/self-help centers, mental health clubhouse, intervention individual and group, prevention, outreach, and specialized services currently funded including FIT and FIS. Service definitions are listed in the Solicitation document on pages 1 and 2. It is up to the respondent to determine how access is provided, either directly or through subcontract or other agreement.
- Q2. What are the specific target populations that must be served by this procurement for services?
- A2. Adults and children who meet the criteria for state funded behavioral health services as determined by §394.674, Fla. Stat. Priority populations are referenced in the Solicitation document on pages 3 and 4.
- Q3. Are all of the services required by this procurement required to be provided within the county of Citrus?
- A3. Citrus County would prefer all services to be available to their citizens in the County. It is up to the respondent to address access and availability of services for Citrus County.
- Q4. How many unduplicated clients are anticipated to be served under this procurement? Per type of episode?



A4. See below the unduplicated numbers served for fiscal year 16-17 and 17-18. The minimum expectation is the higher of the two years.

Persons Served (Citrus County Residents Only)			
Program	Service Category	FY 16-17	FY-17-18
Adult Mental Health	Residential Care	2	5
	Outpatient Care	550	535
	Crisis Care		
	Peer Support Services		
Children's Mental Health	Residential Care		
	Outpatient Care	4	5
	Crisis Care		
Adult Substance Abuse	Residential Care	22	24
	Outpatient Care	174	323
	Detoxification		
	Women's Specific Services		
	Injecting Drug Users	45	71
	Peer Support Services	16	28
Children's Substance Abuse	Residential Care	11	7
	Outpatient Care	68	56
	Detoxification		

Q5. Are there any county-owned or otherwise available for use under this procurement-facilities available for use by the awarded recipient? Range of cost?

A5. LSFHS has no agreements in place with the County for facilities. Respondents/recipients are free to negotiate with the County for support, both financial and in-kind. Citrus County provides approximately \$500,000 in cash match and it will committed to the recipient of the contract.



Q6. Is the FITT team included in this procurement?

A6. Yes.

Q7. Is the CAT team included in this procurement?

A6. No.

Q8. Citrus County allocated local match funds for mental health services toward the continuum. Are the match fund dollars included in the LSF total funding?

A8. No, they are in addition to the LSF funding.

Q9. Do the letters of support have to be from agencies within Citrus County or could they be from other counties where we provide services?

A9. Letters of support can come from multiple sources in multiple counties, however preference will be given for evidence of local support.

Q10. The solicitation identifies an October 1 start date. What is the expected timeframe for implementation?

A10. We anticipate a notice of award prior to September 1, 2018 and will work with the provider(s) to facilitate a smooth transition. If there is a change in provider, we will negotiate the transition schedule with a goal of complete transition no later than October 31, 2018.

Q11. The solicitation identifies a comprehensive array of behavioral health services. What specific programs/services are you expecting?

A11. Refer to A1.

Q12. What are the levels of services currently funded by Lutheran Services for Fiscal Year 2016/2017 in Citrus County?



A12.

Covered Service	YTD Units	Rate	Amount
Assessment	141.4	\$ 85.91	\$ 12,147.67
Case Management	288.0666667	\$ 65.51	\$ 18,871.25
Intervention	1.683333333	\$ 71.31	\$ 120.04
Medical Services	211.85	\$ 363.99	\$ 77,111.28
Outpatient- Individual	2732.533333	\$ 91.53	\$ 250,108.78
Residential Level 2	2563	\$ 186.40	\$ 477,743.20
Supported Housing/Living	618.5833333	\$ 61.80	\$ 38,228.45
Incidentals	8563	\$ 1.00	\$ 8,563.00
Outpatient- Group	5610.466667	\$ 22.88	\$ 128,367.48
		Total	\$ 1,011,261.14

Q13. What is the total amount of funding provided for each of the categories of services for Citrus County?

A13. The chart below is the funding for FY 18/19 which is prorated for the months October 2018-June 2019.

OCA	Description	Final Allocations 9 Mo.
MHA00	General Revenue (MH)	\$ 730,740.67
MH072	Community Forensic Beds	\$ 25,497.36
MH076	Indigent Psychiatric Medication Program	\$ 1,699.27
MHATB	Temporary Assistance for Needy Families (TANF)	\$ 14,467.31
MHEMP	MH Supported Employment Services	\$ -
MHC00	General Revenue (MH)	\$ 195,613.84
MH0BN	Title XXI Children's Health Insurance Program (BNet)	\$ 57,135.00
MHCAT	MH Community Action Treatment (CAT) Teams	\$ -
MSA00	General Revenue (SA)	\$ 619,751.17
MSA23	HIV Services	\$ 1,250.81
MSA25	Prevention Services	\$ 11,568.23
MS091	Family Intensive Treatment (FIT) Teams	\$ 150,549.30
MS091-X	Family Intensive Treatment (FIT) Teams - Expansion	\$ 46,875.00
MSATB	Temporary Assistance for Needy Families (TANF)	\$ 26,013.14
MSOPM	ME - FL Response to the Opioid Crisis MAT	\$ 975.70



MSC00	General Revenue (SA)	\$	48,658.27
MSC25	Prevention Services	\$	22,478.85
	Total	\$	1,953,273.92

Q14. Is the 2.6 Million only state funding amount? Any other local match funding?

A14. The \$2.6 million is the DCF contract amount that includes both state and federal funding. The \$2.6M is an annual amount which will be prorated for the 18/19 contract. Citrus County provides approximately \$500,000 in cash match annually and it will be committed to the recipient of the contract.

Q15. Are local partnerships expected to be in place by October 1 start date?

A15. If there is a change in provider, it is recognized that it takes time to build local community partnerships. There will be a preference for the provider(s) who already have some local partnerships in Citrus County.

Q16. What current partnerships are in place with the provider?

A16. LSFHS may not be aware of all existing local partnerships. It is recommended respondents obtain information from local stakeholders.

Q17. What is the number of days The Centers reported to LSF for the Crisis Stabilization Unit (CSU)? What is the composition of designated receiving facilities beds for hospital CSU and Child CSU?

A17. Our data does not identify county of residence for CSU services. The totals below are for Marion and Citrus counties combined. In allocation of resources we have allocated 26% of the funds supporting CSU to Citrus County.

The Centers		FY 16-17	FY-17-18
CSU	Client Served	918	1,170
	Total # of Days	6,055	5,378



Adult Hospital = 15 (Marion); Adult CSU = 30 (Marion); Children CSU = 15 (Marion)

Q18. Will there be plans to work with Citrus County and State funds to build a CSU?

A18. There is a strong desire amongst Citrus County stakeholders to have a CSU in the County. LSFHS is always supportive of legislative attempts to bring needed resources into local communities but is not involved in any plans with Citrus County at this time.

Q19. Are all services expected to be provided by October 1 or can we provide a timeline for gradual implementation?

A19. Refer to A10.

Q20. Will you provide a funding schedule for last fiscal year for Citrus County?

A20. We have historically contracted services for Marion and Citrus Counties in a single contract. The information below reflects the total amount contracted to both Marion and Citrus Counties for fiscal year 2017-2018.

OCA	Description	Current Funding
MHA00	General Revenue (MH)	\$ 3,704,040.20
MH072	Community Forensic Beds	\$ 130,755.71
MH076	Indigent Psychiatric Medication Program	\$ 8,714.18
MHEMP	ME MH Supported Employment Services	\$ 125,000.00
MH0PG	PATH Grants	\$ 84,289.54
MHATB	Temporary Assistance for Needy Families (TANF)	\$ 97,139.48
MHC00	General Revenue (MH)	\$ 967,338.62
MHCAT	ME MH Community Action Treatment (CAT) Teams	\$ 500,000.00
MH0BN	Title XXI Children's Health Insurance Program (BNet)	\$ 293,000.00
MSA00	General Revenue (SA)	\$ 3,180,001.09
MSA23	HIV Services	\$ 12,398.28
MSA25	Prevention Services	\$ 64,508.00
MS091	Family Intensive Treatment (FIT) Teams	\$ 200,732.40
MS091 - FX	FIT Expansion	\$ 62,500.00
MSATB	Temporary Assistance for Needy Families (TANF)	\$ 239,377.31
MSAPM	ME - FL Response to the Opioid Crisis MAT	\$ 5,264.09
MSC00	General Revenue (SA)	\$ 249,529.58
MSC25	Prevention Services	\$ 115,276.15
MH072-CF	Community Forensic Beds	\$ 700.72



MSA00-CF	General Revenue (SA)	\$	48,156.01
	Total	\$	10,088,721.35

Q21. Is any of the funding that LSF provides allocated to drop-in services?

A21. Drop in services are part of the service array that is funded through adult mental health general revenue services.

Q22. Will the FIT team be contracted to the winning proposal?

A22. Refer to A6.

Q23. Are there residential beds paid for in Citrus County?

A23. Yes, approximately \$477,743 has been billed in FY 17/18 for residential beds in Citrus County.

Q24. What is the annual amount LSF is paying for detoxification beds now?

A24. Historically the services for SA detox has been combined in general revenue. we are allocating 26% for Citrus County which equates to \$112,413.

Q25. Section IV, Part A stipulates that LSF Health Systems may select multiple subcontractors to provide services. Would this allow an agency to apply alone for a portion of the total available funding to provide a specific segment of the comprehensive array of behavioral health services?

A25. We are accepting proposals for the entire service array. We reserve the right to issue RFPs for specific segments of the system if no one provider is identified as capable of providing all required services.