



LUTHERAN  
SERVICES  
**LSI**  
FLORIDA



Annual



Report



2010



Reaping A Harvest



# A Message from Our President and CEO

***Let us not become weary in doing good, for at the proper time we will reap a harvest if we do not give up.***

**- Galatians 6:9**

When we released our last Annual Report, Lutheran Services Florida was in the midst of a difficult year. Economic realities made times hard for all, including nonprofit agencies and those we serve. We were forced to put in place some extremely cautious management procedures to ensure that we could weather the storm.

It would have been easy to “become weary in doing good,” but we persevered and did not give up. I’m happy to report to you that our efforts were successful, and we have made great progress. We received a positive report on our 2010 annual audit, and we begin the 2011 fiscal year in a financially strong position.

While times were tough last year, we must thank our generous supporters, including all of the donors listed in this report, and our faithful staff, volunteers and board. Our work continued uninterrupted as we served more than 37,000 people during the year. They are our harvest. Children, youth and families in crisis

found support in their time of need. Refugees and immigrants found guidance in an unfamiliar land. Indigent elderly who could no longer handle their own affairs found a helping hand. The homeless found shelter. And victims of disaster found assistance in rebuilding their lives. This could not have happened without your support.

The year 2010 started with a new need to be met. In January, an earthquake devastated the island nation of Haiti. More than 230,000 people died, another 300,000 were injured and one million were left homeless following the quake. Many residents of Haiti hold citizenship in the United States and fled to this country following the disaster. Many of those found their way to Florida, along with other Haitians in need.

In mid to late January, LSF staff and volunteers worked around the clock at the Orlando Sanford International Airport, where more than 9,500 Haitian refugees entered the U.S. on 100 flights after the earthquake.

Another 60 injured Haitians and their accompanying family members flew into Tampa International Airport, where LSF workers coordinated

care with area hospitals and helped meet basic needs. The Haitian refugees arrived tired, hungry, thirsty and often confused. Most spoke only Creole, not English. LSF provided translators – both staff and volunteers – who helped to ease their transition to a new country and allowed them to tell their stories.

A woman who lost 12 relatives in the Haitian earthquake came to the U.S. with her son, who needed medical attention. Her husband remained in Haiti, sleeping on the streets because their home and all their possessions were gone.

Another young woman traveled with her daughter, whose skull was fractured when their home collapsed. The first hospital they went to for medical attention collapsed, too. They managed to make it to the U.S. on a medical airlift.

A toddler not even two years old sustained kidney damage and other injuries from debris during the quake. While he was getting treatment in the U.S., doctors discovered the boy had sickle cell anemia. His mother had no idea about the disease before his injury, but soon the boy was receiving life-saving transfusions.

These victims of disaster arrived in the U.S. often with nothing but the clothes on their backs. LSF volunteers and staff helped them adjust to their new surroundings. Thanks to your support of LSF, these victims of tragedy found assistance for housing, food, clothing and transportation. They found a helping hand.

Just a few months after the earthquake in Haiti, another disaster brought another need to be met. Oil from the Deepwater Horizon spill in the Gulf of Mexico began in April and continued to flow for months. Those in the Panhandle area saw nearby beaches closed and families had their livelihoods threatened.

The financial impact of this disaster and uncertainty about the future caused stress. While disasters are difficult for adults to comprehend, for kids, they can be even more complicated, confusing and scary. Over the years, we have worked with thousands of children in therapeutic camps after a disaster – specifically hurricanes. We



know that if left unaddressed, their distress will often result in regressive behaviors – fears, withdrawal, sleep disturbances, physical symptoms such as headaches or stomachaches, or problems in school.

To help children deal with their emotions concerning the oil spill, LSF created Camp Beyond the Horizon, a therapeutic camp for children in kindergarten through grade six. In the Pensacola area, we held camps over four weeks during July and August.

More than 150 children attended the various sessions at churches and recreation centers. LSF staff and volunteers helped those children make sense of what had happened. Whether the children were worried about being able to go fishing with their fathers again, or whether their friends' parents would lose their homes because they were out of work, or what would happen to all the sea creatures in the Gulf, counselors were there to help them talk about their concerns and fears.

Through your support of LSF, you make a difference to victims of disasters like oil spills and earthquakes. You also make a difference for foster children who need a permanent home, runaway teens, families in crisis, refugees seeking a new home, and so many others. Your generosity makes it possible for us to continue our mission of bringing God's healing, hope and help to people in need. People like the refugees from the Haitian earthquake. People like the children whose lives were affected by the oil spill in the Gulf of Mexico. Their lives are better because of you.

Thank you and God bless you for your support of LSF and our mission. Let us truly not become weary in doing good together.

A handwritten signature in black ink, appearing to read 'S M Sipes', written in a cursive style.

**Samuel M. Sipes, LCSW, BCD**  
**President and Chief Executive Officer**



# People Served in Fiscal Year 2009-2010

### REFUGEE SERVICES

Career Laddering .....	60
Employment .....	3,829
Summer Youth Employment .....	1,112
ESA .....	5,008
IAS .....	455
Immigration .....	3,336
Matching Grant .....	827
Resettlement .....	481
Survivors of Torture .....	29
<b>TOTAL .....</b>	<b>10,542</b>

### CHILDREN'S SERVICES

Child Care Food Program .....	4,343
PEPPI Head Start .....	227
Sexual/Physical Abuse Treatment .....	489
Early Head Start .....	150
<b>TOTAL .....</b>	<b>5,200</b>

### YOUTH AND FAMILY SERVICES

Youth Shelters .....	923
Non-Residential Counseling .....	950
CMO Protective .....	2,125
Family Centered Services .....	544
Teen Court .....	395
Safe Place Outreach .....	4,845
Substance Abuse .....	332
<b>TOTAL .....</b>	<b>10,098</b>

### HOMELESS/HOUSING SERVICES

ACCESS .....	132
Partners .....	56
CHANCE .....	375
Second CHANCE .....	16
New Beginnings .....	28
<b>TOTAL .....</b>	<b>607</b>

### ADULT/ELDERLY SERVICES

Guardianship .....	470
Ryan White .....	489
Housing - AIDS .....	262
<b>TOTAL .....</b>	<b>1,221</b>

### DISASTER RESPONSE

Disaster Relief Volunteers .....	55
Survivors Assisted .....	9,560*
<b>TOTAL .....</b>	<b>9,615*</b>

### GRAND TOTAL .....

**37,283\***

*\* This number includes 9,560 refugees who came into Tampa and Orlando following the Haitian earthquake in January 2010. LSF staff and volunteers were available to help all refugees but may not have assisted each one individually.*

# Financial Summary for FY 2009-2010

## ASSETS

Cash and Equivalents .....	\$2,887,049
Accounts Receivable .....	4,549,702
Other Current Assets .....	1,221,867
Fixed Assets (net of depreciation) ...	2,519,278
<b>TOTAL ASSETS .....</b>	<b>\$11,177,896</b>

## LIABILITIES

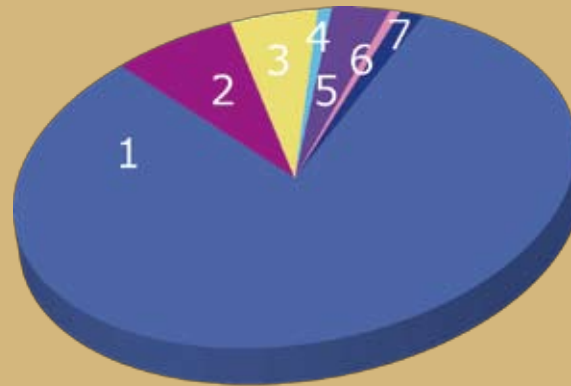
Accounts Payable/	
Accrued Expenses .....	\$3,031,417
Short-Term Debt/	
Deferred Revenue .....	1,367,066
Long-Term Debt	
(Mortgage Note Payable) .....	135,470
<b>TOTAL LIABILITIES .....</b>	<b>\$4,533,953</b>
Fund Balance .....	\$6,643,943
<b>TOTAL LIABILITIES</b>	
<b>AND FUND BALANCE .....</b>	<b>\$11,177,896</b>

## INCOME AND EXPENSE SUMMARY

Total Operating Income .....	\$33,136,005
Total Expense .....	32,963,715
Net Surplus/(Deficit) .....	172,290
Contributions* .....	381,656
<b>CHANGE IN NET ASSETS .....</b>	<b>\$553,946</b>

\* Includes funds associated with contributions, endowment fund, and bequests.

## Agency Revenue



## REVENUE TOTALS BY SOURCE

(1) Government Grants .....	\$29,957,316
(2) Program Fees .....	1,666,219
(3) In-Kind Contributions .....	1,030,913
(4) Church Grants .....	163,266
(5) Contributions .....	356,156
(6) United Way .....	137,149
(7) Miscellaneous .....	157,193
<b>TOTAL INCOME .....</b>	<b>\$33,468,212</b>

## REVENUE PERCENTAGE BY SOURCE

(1) Government Grants .....	89.51%
(2) Program Fees .....	4.98%
(3) In-Kind Contributions .....	3.08%
(4) Church Grants .....	0.49%
(5) Contributions .....	1.06%
(6) United Way .....	0.41%
(7) Miscellaneous .....	0.47%
<b>TOTAL PERCENTAGE .....</b>	<b>100%</b>

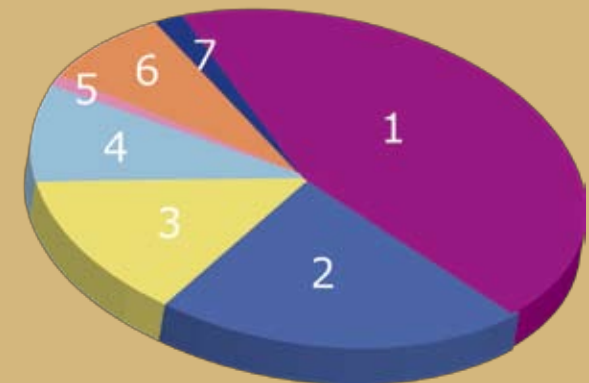
## Agency Expenses

### EXPENSE BY SERVICE AREA

(1) Youth and Families .....	\$14,459,928
(2) Refugee Services .....	6,703,486
(3) Children's Services .....	5,470,375
(4) Adult Services .....	3,297,163
(5) Disaster Response .....	39,501
(6) Administration .....	2,583,318
(7) Advancement .....	409,944
<b>TOTAL EXPENSE .....</b>	<b>\$32,963,715</b>

### EXPENSE PERCENTAGE BY SERVICE AREA

(1) Youth and Families .....	43.87%
(2) Refugee Services .....	20.34%
(3) Children's Services .....	16.60%
(4) Adult Services .....	10.00%
(5) Disaster Response .....	0.12%
(6) Administration .....	7.84%
(7) Advancement .....	1.24%
<b>TOTAL PERCENTAGE .....</b>	<b>100%</b>





# Funding Sources and Partner Agencies

## *Lutheran Church Related*

- The Evangelical Lutheran Church in America
- The Florida-Bahamas Synod, ELCA
- The Lutheran Church – Missouri Synod
- The Florida-Georgia District, LCMS
- Congregations of the Synod and the District
- Lutheran Disaster Response
- Lutheran Immigration and Refugee Services
- Lutheran Services in America
- Thrivent Financial for Lutherans

## *Other Partnering Agencies*

- ChildNet, Inc.
- Children’s Network of Southwest Florida
- Children’s Services Council of Palm Beach County

- City of Cape Coral
- City of Pensacola
- Escambia County
- Florida Department of Children and Families
- Florida Department of Health
- Florida Department of Juvenile Justice
- Florida Network of Youth and Family Services
- Gulf Coast Jewish Family Services
- Lakeview Center
- Lee County
- Miami-Dade County
- Okaloosa County
- Santa Rosa County
- Sarasota County
- South Florida Workforce Investment Board
- Tampa Bay WorkForce Alliance, Inc.
- United Way
- U.S. Department of Health and Human Services
- WorkNet Pinellas

# LSF Board of Directors and Executives

## *Officers 2009-2010*

- Roger F. Sellew, Board Chair
- Rev. Jack Palzer, Vice Chair
- Rev. Dr. Delmar Gusdal, Secretary
- Adrian Tocklin, Treasurer
- Carmen Scoma, Assistant Secretary

## *Members 2009-2010*

- Rev. Dr. Edward R. Benoway  
Bishop, Florida-Bahamas Synod, ELCA, *ex officio*
- Rev. Gregory S. Walton  
President, Florida-Georgia District, LCMS, *ex officio*
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- Rev. James Guelzow
- Clara Moreno
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- David Weidner, Representative of President Walton

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- Samuel M. Sipes, President and Chief Executive Officer
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- David Yarborough, Vice President, Operations
- Eric Tillich, Vice President, Advancement
- Matthew Rosen, Vice President, Human Resources
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- Bob Cummins, Director, Information Technology
- Beth Deck, Director, Northwest Region
- Danielle Kearney, Director, Church and Community Relations
- Patricia Leonard, Director, Southwest Region
- Joan Shaw-Davis, Director, Southeast Region



## Farewell to Our Board Chair

At the end of 2010, Lutheran Services Florida bid farewell to its longtime Board Chair Roger F. Sellew.

Sellew previously served on the board of LSF's Guardianship Services program. He joined the LSF Board of Directors in the 2000-2001 fiscal year. He became vice chair a year later and chair the year after that. Sellew has served as chair ever since.

Rev Jack Palzer, Vice Chair, was elected to succeed Sellew as Board Chair during the annual board meeting in October.



# Thank You to Our Generous Supporters

Lutheran Services Florida wishes to thank all donors for their support during the fiscal year July 1, 2009-June 30, 2010. Because of your generous contributions, LSF served more than 37,000 individuals and families throughout Florida during the year.

## **CIRCLE OF HEALING Donors \$5,000 and up**

### **Individuals**

Rev. John and Eilleen Frerking  
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John and Elizabeth Hood  
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Eugene and Patricia McNichols  
Roger and Roberta Sellew  
Samuel and JoAnn Sipes

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All Stat Home Health Care  
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Florida-Georgia District, LCMS  
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ELCA  
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The Community Foundation  
of Sarasota County  
The LOOK Foundation  
The Lutheran Church-Missouri  
Synod  
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Church & School, Delray Beach

## **CIRCLE OF HOPE Donors \$2,500-\$4,999**

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Faith Lutheran Church, North  
Palm Beach

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Messiah Lutheran Church,  
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## **CIRCLE OF HELP Donors \$1,000-\$2,499**

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 Faith Lutheran Church, Sarasota  
 Gloria Dei Lutheran Church,  
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 Good Shepherd Lutheran  
 Church, Tampa  
 Grace Lutheran Church,  
 Clearwater  
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George and Sharon Schuliger	Robert and Judith Vukelich	Chico's Retail Services, Fort Myers	Thrivent Financial for Lutherans	<i>Every effort has been made</i>
Larry and Frances Schuster	John and Kathleen Wacker	Comfort Keepers	Prince Of Peace Lutheran	<i>to ensure the accuracy of</i>
David and Gloria Seiler	Barbara Walley	DK, Sarasota	Church, Largo	<i>donor listings. If there is</i>
Sara Shepard	Shirley Walter	Dowd, Whittaker & Associates,	Prince Of Peace Lutheran	<i>an error in your donation,</i>
Cindy Shepherd	Janet Wedlock	CPAs, P.A.	Church, Orlando	<i>please contact LSF</i>
Terry and Marsha Shetterly	A. Rodney and Lynda Wellens	Escarosa Woman's Club	Redeemer Lutheran Church,	<i>Advancement so that we</i>
Gary Shields	Patricia Wheeler	First Evangelical Lutheran	Bradenton	<i>may update our records.</i>
Laura Sledge	Aston and Mignonette White	Church of Clearwater	Redeemer Lutheran Church,	
Sandra Smith-Reed	Kenneth and Sharon Wild		Winter Park	
and Barrie Reed				

Let us not become weary in doing good,  
for at the proper time we will reap a harvest  
if we do not give up.

- Galatians 6:9



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